

2007 Vendor Programs



Here is a summary of special ALDA vendor programs. For 2007 we have added information on credit cards accepted.

We've done our best to assemble this information but cannot guarantee accuracy. Extensive programs are detailed in Section E, Key Vendors. All programs are subject to change without notice.

- This list includes vendors offering full line discounts. Check with your vendor for specific requirements for special discounts and terms, and for other special offers.
- Many programs expire June 30 and may or may not be renewed.
- Please inform the ALDA office if you find any errors or omissions to this list.

Company	Payment Information				Discounts / Terms
	Fax Number	Visa /MC	Amex	Comments	
Acme Accessories	1-626-459-4189				Line discount: 10%
Acme Made	1-503-231-8377	X	X		
Ameribag	1-845-339-1294	X	---	Attn: Receivables	Line discount: 5%
AMI	1-914-664-1550	X	X		Line discount: 10%; holiday dating program
Atlantic	1-561-226-7492	X	X		
Avalon Publishing Group	1-510-595-3664				Line discount: 5%
Austin House	1-561-226-7492	X	X		Line discount: 7%
Baggallini	1-503-638-0185	X	X		
Bexley Pen	1-614-351-9989	X	---		
Bey-Berk Int	1-818-700-0407	X	---		Line discount: 10%; holiday dating program
Bosca, Hugo	1-937-323-7063	X	---	Attn: Melissa	
Boyt	1-641-648-2385	X	X		See Key Vendor Section E
Briggs & Riley	1-631-434-7326	X	X		See Key Vendor Section E
Brittane Corp.	1-415-495-6943	X	X		Line discount: 10%
Buckey	1-206-545-0729	X	---		
Budd Leather	1-516-239-5148	X	X		Line discount: 5%; holiday dating program
Built NY	1-212-227-2044				Line discount: 2.5%; free freight over \$675
Buxton (Dopp)	1-413-785-1367	X			
Caran d' ache	1-718-482-6700	X	X	Attn: Angela	
Carry-Rite	1-818-771-1035	X	X		
Carson Optics	1-631-427-6749	X	---		Line discount: 10%
Castello	1-408-978-8071	---	---		Line discount: 5%
Chartpak	1-413-584-6781	X	X		

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	Fax Number	Visa /MC	Amex	Comments	
CCL Security (Prestolock)	1-847-537-1881	X	X		
Chris Notti	1-818-760-8064	X	X		Line discount: 10%
Clemco	1-410-857-4477	X	X		
Coakley Business Cases	1-908-362-7955	X	X		
Collins Brothers	1-847-864-2407	X	X		
Cross	1-401-334-2861	X	X		
David King	1-617-482-2923	X	X	Attn: Murray Berwick	Line discount: 10%; net 60
David Michael Leather	1-781-344-0292	X	---		
Delsey Luggage	1-410-796-4192	X	---		
Derek Alexander	1-403-253-0006	X	X		
Don Mark	1-770-825-0390	X	---	Attn: John Kenney	Line discount: 10%
E & B Giftware	1-914-964-0333	X	X		Line discount: 10%
Eagle Creek	1-760-599-4722	X	---		See Key Vendor Section E
Eglomise Designs	1-978-862-0009	X	---		
Ellington	1-503-223-7453	X	X		
Eton	1-650-903-3867	X	X		
Eureka Manuf. Co	1-508-285-2205	X	---		
Eurosocks (Travelsox)	1-401-739-2057	X	X		Line discount: 10%; net 60
EWS Incentives (A Saks)	1-212-759-5238	X	X		
Excalibur Electronics	1-305-477-9516	X	X		Line discount: 5%; order through ALDA
Excelda Mfg. (Apple Polishes)	1-248-486-3810	X	X		
Ex-Cell Metal Products	1-847-451-0458	X	X		
Faber-Castell	1-216-643-4663	X	---		
Fascinations Toys	1-206-870-3004	X	---	Attn: Jessica	Line discount: 10%
Fast Phrase	1-763-862-0102	X	---		
Feldstein & Assoc.	1-419-867-9210	X	---	Attn: Cindy	Line discount: 10%
Filofax	1-203-563-2215	X	X		
Fine Writing	1-973-773-9091	X	---		
Fisher Space Pens	1-702-293-6616	X	X		
The Fixery	1-516-371-5451	X	X		
Floxite Company	1-201-529-1349	X	X		

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	Fax Number	Visa /MC	Amex	Comments	
Franzus	1-203-723-6666	X	X	Must provide when order is placed	Line discount: 10%
Fred	1-401-333-3123	X	X	Must provide card # and signature when order is placed	
Froelich Leather		---	---		Line discount: 5%
Front Porch Classics	1-206-826-3203	X	---		
Fulcrum Mktg. Group	1-503-445-7676	X	---		
Futai, Inc.	1-732-225-7707	X	---	Add 3% if not provided with order	
Gibson, C.R.	1-256-246-1121	X	---		2% coop can apply against Giftables at \$15/1000 Order through ALDA; free freight over \$500
Goodhope Bags	1-909-465-9838	X	---		
Graphic Image	1-631-249-9670	X	X		
Hampton- Haddon	1-215-438-1200	X	---		
Hartmann	1-615-453-3209	X	X		Line discount: 5%; net 90; free freight over \$1500
Hasbro/Milton Bradley					
Hawthorne Leather Goods	1-310-970-7505	X	X		
Heritage	1-630-752-1935	X	X		
High Sierra	1-800-323-9591	X	---		Line discount: 10%; net 60
Hybrinetics (Voltage Valet)	1-707-585-7313	X	---		
Integrity Sourcing	1-847-330-0888	---	---		Line discount: 5% Contact company for ALDA Price list
International Leather Goods	1-603-964-5552	X	---		
Inventive Travelware	1-866-605-8208	X	---		Must charge credit card when shipped
Jack Georges	1-973-777-6028	X	---		
Kenlo	1-212-695-0213	X	---		Line discount: 5%; net 60
Kenro	1-516-741-0125	X	X		
Kipling	1-212-887-8137	---	---		
Krone	1-847-215-0013	X	X		

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	Fax Number	Visa /MC	Amex	Comments	
L. C. Industries	1-312-455-0005	X	---		Line discount: 5%; net 45
La Fresh Beauty	1-909-563-8719				Line discount: 10%
Landor and Hawa USA	1-317-865-8900	---	---		Line discount: 10%; net 60
Leather Specialty Co	1-239-333-1004	X	X		Line discount: 3%; 2% 10, net 30
Lingo	1-718-872-9500	---	---		Line discount: 5%
Lodis	1-310-207-6841	---	---		Line discount: 3%; add'l 3% if store goal is met
Magnif	1-440-974-0449	X	---	Attn: Diane	Line discount: 5%
Marion & Co.	1-305-944-1337	X	X		
McKlein	1-773-378-5800	X	---		
Mercury	1-904-733-9671	X	X		
Luggage/Seward Trunk					
Millenium Leather, LLC	1-201-541-7146	X	X	Attn: Sandy	Line discount: 5%
Monogram Company	1-609-267-7822	X	X		
Moonsus	1-749-586-9698	X	X		
Netpackbag	1-626-575-0200	X	---		
Ohio Travel Bag	1-440-498-9811	X	---		
Overbreak	1-818-252-3892	X	X		
Pacsafe (Outpack Des)	1-888-837-1243	X	---		
Pac N Nap	1-603-293-0180				Line discount: 5%
Paragon	1-714-258-0018	X	---		See Key Vendor Section E
PB Travel, LLC	1-305-444-1226	X	---		
Picnic Time	1-805-529-7474	X	X		
Pilot		---	---		
Pocket Peeper	1-248-852-1852	X	X		Free freight over \$500
PolyTron (Esaw Industries)	1-732-254-1199	X	X		
Pomchies, LLC	1-602-404-0577	X	---		Net 45
Prosperity Tree Int.	1-310-782-7263	X	X		Line discount: 5%
Quill Corp	1-800-789-8955	X	X		
R. Madison, Inc.	1-615-378-9306	---	---		Line discount: 2%
Raika	1-818-905-7227	X	X		Line discount: 5%
Retro 1951	1-972-479-1406	X	X		Line discount: 5%
Replogle	1-708-343-0923	X	X		
Ricardo of Beverly Hills	1-714-670-3477	X	---	Attn: Kurma	See Key Vendor Section E
Rolfs	1-361-293-3413	X	X		

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S. Walter Packaging	1-215-698-7119	X	---		
Salisbury Pewter	1-410-770-4904	X	X		
Samsonite Luggage Co	1-303-373-6391	X	---		Line discount or advertising accrual: 5%
Sanford	1-815-266-8724	X	---		Net 45
Scheibe	1-508-580-2644	X	---		Line discount: 10%
Seiko	1-201-512-3309	X	X		
Skyway Luggage Co.	1-206-441-5306	X	---		See Key Vendor Section E
Swiss Army Brands (Knives)	1-203-929-3786	X	X		Line discount: 6%
TDC Games	1-630-860-9977	X	X		Line discount: 5%
T D Innovations	1-530-323-5513	X	X		
Tilley Endurables Corp	1-800-845-5394	X	---	Must charge credit card when shipped	
Timberland	1-303-373-6391	X	---		Line discount or advertising accrual: 5%
Timbuk 2	1-415-321-6801	X	X		Line discount: 5%
Tony Perotti Italy	1-214-614-4872	X	---		Net 60: Free shipping orders over \$1300
TRG Accessories	1-314-989-0389	X	X		See Key Vendor Section E
Travelon	1-847-621-7001	X	X	Attn: Laura	Line discount: 5%; net 60
Travelpro	1-561-226-7492	X	X	Attn: Bill	See Key Vendor Section E
Tumi	1-908-756-6553	X	X	Attn: Millie	
UBU International	1-570-283-0370	X	X	Attn: Debbie	Line discount: 5%; net 45
US Luggage	1-631-434-7326	X	X		
Wolf Designs	1-310-456-8393	X	X		
Wood Expressions	1-310-327-7772	X	---		
Yafa	1-818-704-8112	X	X	Attn: Sneh	
Zelco Industries	1-914-699-7082	X	X		Line discount: 10%
Zero	1-801-299-7378	X	X		
Zip it Gear	1-866-207-2735	X	X		